

Message Text

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ORIGIN STR-04

INFO OCT-01 ARA-10 IO-13 ISO-00 CIAE-00 DODE-00
NSAE-00 NSCE-00 SSO-00 USIE-00 INRE-00 FEA-01
AGRE-00 CEA-01 COME-00 EB-07 FRB-03 H-01 INR-07
INT-05 L-03 LAB-04 NSC-05 PA-01 EPG-02 AID-05
SS-15 ITC-01 TRSE-00 PRS-01 SP-02 OMB-01 /093 R

DRAFTED BY STR/SBWILSON/MFD
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STR/SLANDE - AGRIC:GEORGE WHITE
ARA/AND/MBARNEBY
STATE/EB/GCP/JANINE SLATTERY
LABOR/BETSY WHITE
ARA/ECP/SROGERS
COMMERCE/FABBUHL
ARA/ECA/RZIMMERMAN
TREASURY/JJOHNSON

-----045340 230049Z /65

O 222309Z JUL 77
FM SECSTATE WASHDC
TO AMEMBASSY BOGOTA IMMEDIATE
AMEMBASSY BRASILIA IMMEDIATE
AMEMBASSY BUENOS AIRES IMMEDIATE
AMEMBASSY MEXICO IMMEDIATE
INFO AMEMBASSY CARACAS IMMEDIATE
USMISSION GENEVA IMMEDIATE
AMEMBASSY LIMA IMMEDIATE
AMEMBASSY QUITO IMMEDIATE
AMEMBASSY LA PAZ IMMEDIATE

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USMTN

E.O. 11652: N/A
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TAGS: ETRD, MTN

SUBJECT: MTN-LATIN AMERICAN HESITATIONS ABOUT REQUESTS/
OFFER PROCEDURE

REF: (A) GENEVA 6097, (B) GENEVA 6125

1. WE AGREE WITH ASSESSMENT OF US MTN DEL (REFTEL A) RE URGENT NEED TO GENERATE SUPPORT IN KEY LATIN AMERICAN CAPITALS FOR RECENTLY TABLE U.S. REQUEST/OFFER PROPOSAL IN MTN GROUPS AGRICULTURE AND NON-TARIFF MEASURES.

2. U.S. REQUEST/OFFER PROPOSAL IS DESIGNED TO TAKE ADVANTAGE OF RECENT U.S.-EC BREAKTHROUGH ON PROCEDURES FOR AGRICULTURAL NEGOTIATIONS, AN ISSUE THAT HAS DELAYED PROGRESS IN MTN UNTIL NOW. IF THIS PROPOSAL CAN BE AGREED IN MEETINGS OF GROUPS AGRICULTURE AND NON-TARIFF MEASURES NOW IN SESSION, STAGE WILL BE SET FOR RAPID PROGRESS IN THE MTN IN THE FALL.

3. THE LDCS HAVE CONSISTENTLY MAINTAINED IN THE MTN, CIEC, UNCTAD AND ELSEWHERE THAT THE PACE OF THE NEGOTIATIONS IN THE MTN HAS BEEN AGONIZINGLY SLOW. IT WOULD BE UNFORTUNATE IF THE LDCS NOW BLOCKED A REAL CHANCE FOR MOVING THE MTN FORWARD BY OPPOSING THE REQUEST/OFFER PROPOSAL.

4. USG ACCEPTS THE PRINCIPLE OF SPECIAL AND DIFFERENTIAL TREATMENT FOR LDCS IN THE MTN AS AGREED IN THE TOKYO DECLARATION. THE REQUEST/OFFER PROPOSAL NOW BEING PROPOSED IS A PROCEDURAL PROPOSAL THAT IN NO WAY UNDERMINES THIS PRINCIPLE. IF THE LDCS FAIL TO SUPPORT THE U.S. PROPOSAL BY INSISTING ON WORKING OUT THE SPECIFICS OF S & D LIMITED OFFICIAL USE

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AT THIS TIME, AN EXCELLENT CHANCE FOR MOVING THE MTN FORWARD WILL BE LOST; THIS WOULD BE TO THE DETRIMENT OF BOTH THE DEVELOPED AND DEVELOPING COUNTRIES.

5. DURING WEEK OF JULY 25, USG WILL ENGAGE IN INTERNAL LDC POLICY REVIEW, INCLUDING CONSIDERATION OF SPECIFIC MEASURES FOR SPECIAL AND DIFFERENTIAL TREATMENT FOR LDCS. PRESENT PLANS CALL FOR STR-STATE VISIT TO ACTION ADDRESSEE LATIN AMERICAN CAPITALS DURING WEEK OF AUGUST 22 TO REVIEW RESULTS OF INTERNAL USG REVIEW AND TO ESTABLISH BASIS FOR HIGHER LEVEL CONSULTATION. VISIT MAY ALSO INCLUDE CONSULTATION WITH ANDEAN GROUP IN BOGOTA. (DETAILS OF VISIT WILL FOLLOW SEPTTEL). US-LDC CONSULTATIONS WILL ALSO BE INTENSIFIED IN GENEVA. IN THESE MEETINGS, WE WILL REVIEW SPECIFICS OF HOW TO ASSURE THAT LDCS BENEFIT FROM IMPROVED INTERNATIONAL TRADING SYSTEM AND ARE ABLE TO FULLY PARTICIPATE IN IT.

6. ACTION REQUESTED: (A) FOR EMBASSIES BUENOS AIRES, BRASILIA, MEXICO CITY, BOGOTA: REQUEST YOU CONTACT ON JULY 25 APPROPRIATE HIGH LEVEL OFFICIALS RESPONSIBLE FOR MTN AND EMPHASIZE IMPORTANCE USG ATTACHES TO REACHING

AGREEMENT IN CURRENT MTN MEETINGS OF GROUPS AGRICULTURE AND NON-TARIFF MEASURES ON REQUEST/OFFER PROCEDURE DRAWING ON POINTS CONTAINED ABOVE AND IN REFTELS, ESPECIALLY PARA 7 OF REFTEL (A). YOU SHOULD NOTE URGENCY OF THIS MATTER SINCE GROUPS RESUME MEETINGS JULY 27. YOU MAY NOTE THAT USG RECOGNIZES THEIR CONCERNS, AND IS ATTEMPTING TO GO AS FAR AS POSSIBLE TO MEET THEM IN INFORMAL NEGOTIATIONS NOW UNDERWAY IN GENEVA. HOWEVER, WHAT IS NOW BEING PROPOSED IS ESSENTIALLY A SET OF PROCEDURES DESIGNED TO GET SPECIFIC TRADING INTERESTS ON THE NEGOTIATING TABLE SO THAT NEGOTIATIONS CAN BEGIN IN EARNEST BY JANUARY 15. IT IN NO WAY AFFECTS U.S. COMMITMENT TO S & D AS AGREED IN THE TOKYO DECLARATION. PLEASE REPORT RESPONSES YOUR DEMARCHE BY IMMEDIATE TELEGRAM TO DEPARTMENT AND US MTN DEL GENEVA. LIMITED OFFICIAL USE

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(B) FOR EMBASSY BUENOS AIRES: WE LEAVE IT TO YOUR DISCRETION WHETHER IT WOULD BE USEFUL TO MENTION AMBASSADOR MARTINEZ' CONFRONTATIONAL TACTICS. WE, OF COURSE, REALIZE ARGENTINA'S KEEN INTEREST IN AGRICULTURAL NEGOTIATIONS IN THE MTN, AND BELIEVE CURRENT BREAKTHROUGH WITH EC ON AGRICULTURAL NEGOTIATION PROCEDURE OFFERS AN OPPORTUNITY THAT

SHOULD NOT BE MISSED TO IMPROVE THE CHANCES FOR MEANINGFUL AGRICULTURAL NEGOTIATIONS IN THE MTN. (C) FOR EMBASSY MEXICO - AMBASSADOR WOLFF PLANS TO DISCUSS THIS ISSUE WITH HERNANDEZ AND GARRIDO WHO ARE CURRENTLY IN WASHINGTON. (D) FOR EMBASSIES QUITO, CARACAS, LIMA, LA PAZ. WHILE ANDEAN GROUP HAS SAID PUBLICLY IT NEEDS SEEK INSTRUCTIONS FROM CAPITALS, WE LEAVE IT TO YOUR DISCRETION WHETHER TO APPROACH HOST GOVERNMENT AT THIS TIME. WHILE ECUADOR IS ANDEAN SPOKESMAN IN GENEVA, WE ARE NOT CLEAR WHETHER HERRERA NEEDS INSTRUCTIONS OR ACT ON HIS OWN INITIATIVE. COLOMBIAN MTN DEL HAS TO DATE BEEN MOST ACTIVE AND BEST PREPARED OF ANDEAN DELS, AND OFTEN APPEARS MOST INFLUENTIAL AMONG GROUP. VANCE

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Disposition Approved on Date:
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